

The elements



The person

enterprising

The innovative idea

business opportunity

The plan viability

analyses

The management of the project strategy



The combination



person + idea + analyses

capable + innovative + viability

decisive competitive advantage sustainability

Success!



About the enterprising person



• Profile : Who is? What is like?

• Motivates: Why?

• Process: How, when, where?



Conditioning factors



Personal factors

- * Personal background
- * Personal characterisctics

Environmental factors

- * Personal environment
- * Socio-cultural environment
- * Institutional environment



The idea



How to explain the success of a business idea?



How can obtaining an idea be explained?



FAMILY SUPPORT

FAVORABLE SOCIO-CULTURAL ENVIRONMENT

NETWORK OF RELATIONSHIPS

OPEN, RECURSIVE <u>NETWORK</u>



Environment and relations network



Favorable

Opened: generation of ideas channels of information diversified, informal and changeable: major number of signs capable of new coupling

Recursive: discussion and analysis of potential critical and interactive discussion of ideas



The network







Many options ...







The question ...



Young people need to meet They need to meet to talk

just to talk exchange information discuss ideas



They are doing it







Other example







#ajeab2aw

AFORO LIMITADO

OPORTUNIDADES DE NEGOCIO NUEVOS CONTACTOS NUEVA GENTE BUEN AMBIENTE

JUEVES 21 MARZO 2013 a partir de las 20:30h

Inscripción AJE ALBACETE Tfno. 967 60 90 90 info@ajealbacete.com APERITIVO+ CAÑA
GRATIS
además...
iSOTTEOS!
invitados especiales
y otras sorpresas...



Insur pción obligatoria para asistir.

Gratis para accios de AJE. No Socios, plazas limitadas.



Lanzaderas de Empleo



José Ma. Pérez "Peridis"





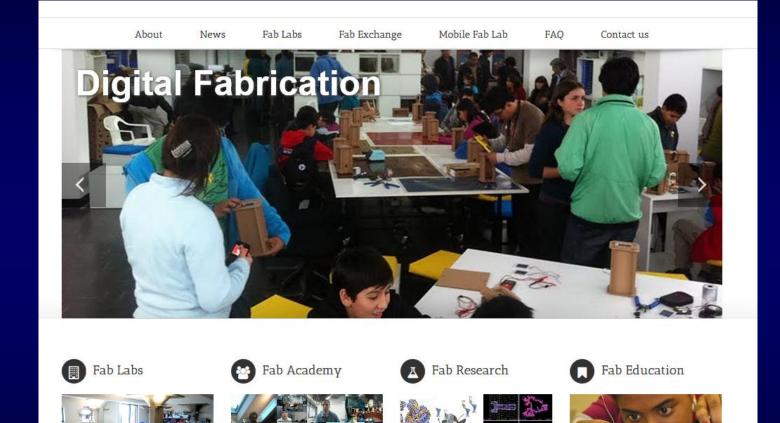
Shuttles employment Social entrepreneurship

Local development
Schools workshop
Recovery of cultural heritage



More: Fab Lab







And more: TED





TED is a nonprofit devoted to Ideas Worth Spreading. It started out in 1984 as a conference bringing together people from three worlds: **Technology, Entertainment, Design.** Since then its scope has become ever broader. Along with two annual conferences — the TED Conference and TEDGlobal — TED includes the award-winning TED Talks video site, the Open Translation Project and TED Conversations, the inspiring TED Fellows and TEDx programs, and the annual TED Prize.



Remember ...



They need to physically meet





It is very simple



You can help them:

You have buildings
You have spaces
You have meeting places
You have meeting rooms



My message to conclude



It is very easy for you to help them: just provide more spaces to meet



Gracias ...



Thanks

Tack

Dank

Grazie

Paldies

Hvala

Grazas

Juan.Jimenez@uclm.es

