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1. Who is Lilliput. Living Foods??

Lilliput is Elisa Martínez and Luis Chaparro

- · Elisa: Agricultural Engineer and Msc. in Hydraulics Engineering
- Luis Chaparro: Civil Engineer and Msc. in Hydraulics Engineering



2. Why this idea began??

- · 2012 (March) —> Crisis —> Elisa loses her job as a consultant in a multinational in Madrid
- 2012 (April) Coming back to her hometown and beginnig to look for a job
- · 2012 (May) Failure to find a job and Lilliput beginning with a "sprouting" idea about

sprouts

· 2012 (July) Luis loses his job as a Civil Engineer



How this project began??

NO IDEA ABOUT:

- · Beginning a bussiness
- Sprouting Laws
- · Suppliers
- Etc.....

DIFFICULTIES:

 Very new bussines activity in the area and also in Spain and lots of difficulties to get help and information from the administration



4. Help Lilliput got in the beginning

- Finding Erasmus for Young Entrepreneurs
 Programme
- Looking for a Centre who managed this Erasmus
 Programme
- Finding The European Business and Innovation
 Centre (CEEI) in Albacete



a) How CEEI helped to Elisa

CEEI helped Elisa to get this grant in only three months (from June to August 2012)

e Erasmus Experience

- Three months in The Happy Pear Living Foods, Ireland
- Working in every area of the bussines
- Learning about managing the crops, managing the company and sharing my knowledge as an agricultural engineer
- Getting new points of view and implementing new ideas (Soaps, wheatgrass,)



5. Lilliput at present

- · Already a company
- Distributing in Madrid, Albacete, Cuenca and Valencia
- Shop online www.tusbrotesverdes.com trough all Spain
- Impact Media: Spanish TV (TVE), Spanish Radio (RNE), Castilla la Mancha TV, Reuters, National Newspapers (ABC), etc....
- Still colaborating with The Happy Pear.

First company in Spain sellingOrganic Fresh Wheatgrass





